



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 09-15-2008  
 EXPIRATION DATE: 09-14-2009  
 PAGE: 1 of 6

**VENDOR:**

**EZ WAY INC**  
 804 E Main  
 PO Box 89  
 Clarinda, IA 51632  
 USA

**VENDOR CONTACT:**

Jason Bridie  
 PHONE: 712-542-5102 EXT:  
 EMAIL: info@ezlifts.com

**ISSUER:**

JEANETTE CHUPP  
 PHONE: 515-281-6288  
 EMAIL: Jeanette.Chupp@iowa.gov

FOB FOB Dest, Freight Prepaid

**Contract For: Patient Lifts, Stands and Accessories**

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the agreement. Attachment 1: General Terms and Conditions for goods/service contracts posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf) and [http://das.gse.iowa.gov/terms\\_service.pdf](http://das.gse.iowa.gov/terms_service.pdf). Attachment 2: Contractor's Response to RFB0708411071 of Sept. 5, 2007, on file with the Iowa Dept. of Administrative Services.

- Product Brand Name: EZ Way, Inc., Manufacture's Warranty: 10-years on frames, 3-years on components, 6-months on batteries, slings, harnesses and straps. Tiered pricing and products are available per Exhibit D.
- No-Charge for Training DVD's, On-Site In-Service Training on equipment use, Environmental Service Tech. Training at the time of scheduled delivery, and Equipment Warranty Service/Repair within 48 to 72 hours per service/repair protocols. SPECIAL NOTE: Equipment/Accessories shall be assigned serial numbers which shall be recorded by the Vendor to facilitate tracking and repairing each product.
- Customer Service/Warranty: Linda Snyder, Phone 800-627-8940, E-Mail: Sales@ezlifts.com or FAX 712-542-1899,
- FOB Destination (no freight charges billed) for regular delivery within 15 days (excluding Ceiling Lifts whose freight/installation is billed per job). Payment Terms: Net 30 Days, Pricing extended to all State Facilities in Iowa
- Nat. Sales Mgr. Jason Bridie .. jbridie@ez.lifts.com (off-site warranty on approval)

**RENEWAL OPTIONS**

FROM 09-15-2009 TO 09-14-2010

FROM 09-15-2010 TO 09-14-2011

**AUTHORIZED DEPARTMENT**

ALL

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) <i>Ez Way Inc.</i>		AGENCY NAME <i>Dept. of Administrative Services</i>	
BY (Authorized Signature) <i>Jason Bridie</i>	Date Signed <i>1/1/09</i>	BY (Authorized Signature) <i>Jeanette Chupp</i>	Date Signed <i>Dec. 29, 2008</i>
Printed Name and Title of Person Signing <i>JASON BRIDIE</i>		Printed Name and Title of Person Signing <i>Jeanette Chupp</i>	
Address <i>PO Box 89 Clarinda, IA 51632</i>		Address <i>1305 E. Walnut, Des Moines, Iowa</i>	



**STATE OF IOWA**  
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**MA# 005 3121-09**

**EFFECTIVE BEGIN DATE:** 09-15-2008  
**EXPIRATION DATE:** 09-14-2009  
**PAGE:** 2 of 6

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	47050	\$4,481.260000 \$0.000000
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**Lifting Devices, Patient**

**Lifting Devices, Patient**

....

EZ Way Model No. 798-17005

Electric Premier EZ Lift with Built-In Digital Scale and ...

- Use: Lifting patients from bed, chair, toilet & floor
- Feature: Sling use/removal requires minimal handling
- Lifting Capacity: 500 lbs.
- Footprint: 47" Long by 24" Wide
- Emergency Stop Button
- "Curved" Boom for maximum clearance
- Motor Sensor automatically stops downward motion when resistance encountered.
- Large digital display for battery charge level and scale readout
- Expandable Legs
- Ergonomically positioned handle grip
- Electronic processor regulates battery usage
- Pneumatic Hand Controls are submersible in water
- Pneumatic hand control for up and down control
- Approved to UL Standards
- Manual leg spreader
- Three (3) inch diameter casters
- Manufacture's Warranty: 10-years-Frame, 3-years-Components, 12-months-Batteries.
- Each Lift includes the following accessories:
  - Digital Built-In Scale
  - 2 each, 24-Volt re-chargeable batteries
  - 1 each, 24-Volt remote charging unit
  - 1 each, Sling Storage Bag
  - Protective plastic mast, base, and leg covers
  - Caster Bumpers
  - 1 each, "Deluxe" MESH Bath Sling (medium Size) with padded legs in "Beige" Color.

2	0.00000	EA	47050	\$4,651.030000 \$0.000000
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**Lifting Devices, Patient**

**Lifting Devices, Patient**

..

EZ Way Model No. 8992

Electric Premier EZ Stand with Built-In Digital Scale and .....

- Use: facilitating patient toileting and removal/replacement of patients
- May be utilized to transfer patients from wheelchair or bed and as a walker
- Minimum Lifting capacity: 400 lbs.
- Footprint: 41" Long by 24" Wide
- Emergency Stop Button
- Fully padded arms
- Adjustable padded shin pad
- Expandable legs
- Adjustable and removable foot plate
- Pneumatic hand control
- Ergonomically positioned handle grip
- Electronic processor regulates battery use
- Three inch diameter casters



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**MA# 005 3121-09**

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			<ul style="list-style-type: none"> <li>- Large digital display for battery charge and scale readout</li> <li>- Motor Sensor automatically stops downward motion when resistance is encountered</li> <li>- Approved to UL Standards</li> <li>- Manufacture's Warranty: 10 years on frame, 3-years on components, 6-months on batteries.</li> <li>- Each stand includes the following accessories: <ul style="list-style-type: none"> <li>--- protective leg and base covers</li> <li>--- harness storage bag</li> <li>--- 1 each, harness, Medium Size, No. 50910</li> <li>--- 1 each, 24-volt remote charging unit</li> <li>--- 2 each, 24-Volt rechargeable batteries</li> </ul> </li> </ul>	
3	0.00000	EA	47050	\$144.530000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> No. 50330, Regular Mesh Bath Sling with Gray Colored Trim, 70 to 100 lb. capacity, and SMALL Size. - 6 month warranty .	
4	0.00000	EA	47050	\$154.220000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> No. 50331, Regular Mesh Bath Sling with Beige Colored Trim, 90 to 220 lb. capacity, and Medium Size. - 6 month warranty .	
5	0.00000	EA	47050	\$163.930000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> No. 50332, Regular Mesh Bath Sling with Burgundy Colored Trim, 190 to 320 lb. capacity, and LARGE Size. - 6 month warranty .	
6	0.00000	EA	47050	\$189.140000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> No. 50949, Regular Mesh Bath Sling with Green Colored Trim, 280 to 450 lb. capacity, and X-LARGE Size. - 6 month warranty .	
7	0.00000	EA	47050	\$70.820000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> No. 50930, Chest Strap. - Used with Stand Support Strap for patients who tend to "lean" or "fall forward" - 6 month warranty - 100% synthetic Fabric, Washable .	
8	0.00000	EA	47050	\$251.220000 \$0.000000



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			Lifting Devices, Patient Lifting Devices, Patient No. 50945, Harness for the EZ Stand - SMALL Size with "Gray" Trim Color - 6 month warranty .	
9	0.00000	EA	47050	\$260.280000 \$0.000000
			Lifting Devices, Patient Lifting Devices, Patient No. 50910, Harness for the EZ Stand - MEDIUM Size with "Beige" Trim Color - 6 month warranty .	
10	0.00000	EA	47050	\$289.050000 \$0.000000
			Lifting Devices, Patient Lifting Devices, Patient No. 50925, Harness for the EZ Stand - LARGE Size with "Burgundy" Trim Color - 6 month warranty .	
11	0.00000	EA	47050	\$337.550000 \$0.000000
			Lifting Devices, Patient Lifting Devices, Patient No. 50970, Harness for the EZ Stand - X-Large Size with "Green" Trim Color - 6 month warranty .	
12	0.00000	EA	47050	\$76.630000 \$0.000000
			Lifting Devices, Patient Lifting Devices, Patient No. 50402, Seat Strap for the EZ Stand - Regular Size - 6 month warranty - Used with patients who quite bearing weight. - 100% Synthetic Fabric, Washable .	
13	0.00000	EA	47050	\$96.030000 \$0.000000
			Lifting Devices, Patient Lifting Devices, Patient No. 50992, Seat Strap for the EZ Stand - Large Size - Used with patients who quit bearing weight - 100% Synthetic Fabric, Washable - 6 month warranty .	
14	0.00000	EA	47050	\$121.240000 \$0.000000
			Lifting Devices, Patient Lifting Devices, Patient No. 50922, Seat Strap for the EZ Stand	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			- Used to increase the patient's tolerance for standing - 100% synthetic fabric, washable - 6 month warranty .	
15	0.00000	47050		\$0.000000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> Training DVD which provides instruction on the most efficient and safe use of the Patient Lifting and Standing Devices - Available at no-charge .	
16	0.00000	47050		\$0.000000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> On-Site In-Service / Training of State Staff on the most efficient and safe use of the Patient Lifting and Standing Devices provided in-person, in approx. 2-hour timeframe. Training supplied by manufacture's professionally trained representative who has previous experience in the training field. - Available at no-charge at the time of scheduled, on-site delivery. .	
17	0.00000	47050		\$0.000000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> On-Site Training of "State" Environmental Service Technicians in the most efficient maintenance and repair of the patient lift and stand. - Available at no-charge at the time of scheduled, on-site delivery .	
18	0.00000	47050		\$0.000000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> On-Site, Equipment Warranty Service/Repair provided by manufacture's trained representative on-site within 48 to 72 hours of notification of improper functioning or breakdown of Lifts or Stands, per standard service/repair protocols. - Available at no-charge. .	
19	0.00000	47050		\$0.000000 \$0.000000
			<b>Lifting Devices, Patient</b> <b>Lifting Devices, Patient</b> Additional Tiered Pricing per the attached VA Premier Price List for volume purchases of .... - EZ Stands - EZ Lifts - EZ Positioner - EZ Safety Program - EZ Stand Harnesses and Accessories - EZ Lift Slings and Accessories - EZ Positioner Accessories	



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**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

**Terms & Conditions Service**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for service contracts are posted at: [http://das.gse.iowa.gov/terms\\_services.pdf](http://das.gse.iowa.gov/terms_services.pdf)



# eZ<sup>®</sup> STAND

400, 500 and 800 lb. capacities  
with or without scales

## Premier EZ Stand 400 lb. with Scales

- Reduces workers' compensation costs
- Reduces absenteeism & turnover
- Increases productivity
- Increases patient comfort & safety
- 24-hour Service Department
- 10-year warranty on frame
- 3-year warranty on components

The EZ Stand was designed specifically to facilitate ease in toileting and the changing of briefs. It was developed in response to studies which indicate that the majority of injuries to caregivers occur while transferring patients from the toilet to a wheelchair. In most cases, one person can safely and comfortably toilet or change the briefs of the patient. The EZ Stand can also be used for transfers from a chair, wheelchair or bed and as a walker.

Patients are raised and lowered quickly and smoothly, adding to their comfort and security. The EZ Stand allows patients to stand securely, which increases circulation, bone density and muscle tone. To utilize the EZ Stand, patients must be able to bear some weight.

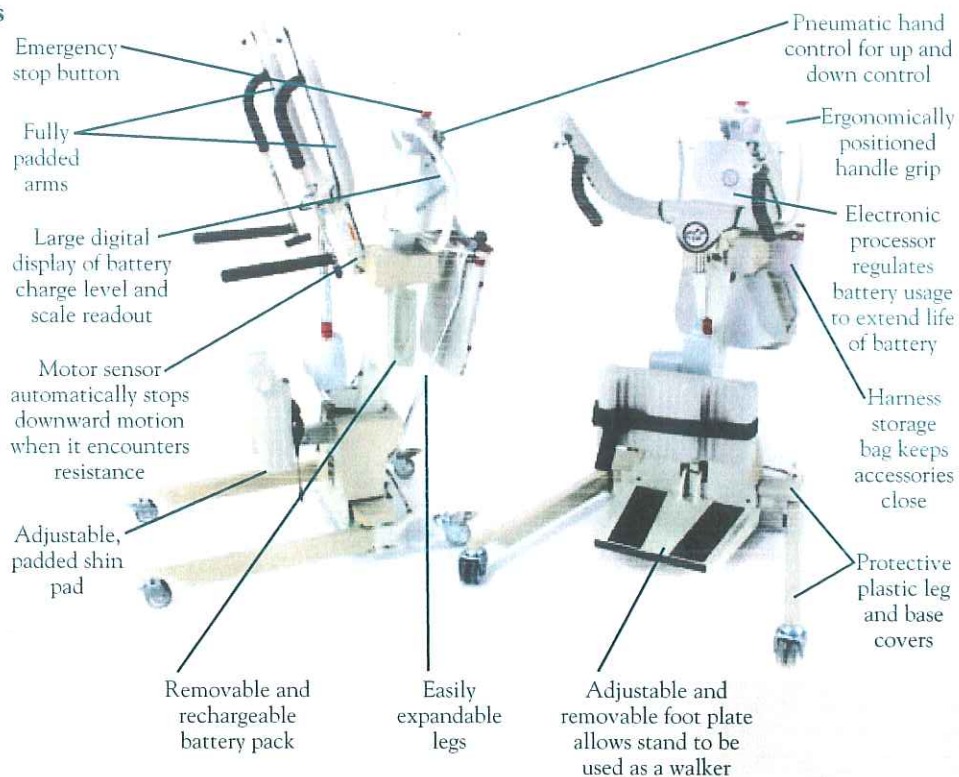
The EZ Stand harness was designed to maximize the comfort and safety of the patient. It is well padded, quick and easy to apply. The harness has a handle on the back to help the caregiver correctly position the patient.

### General Information:

- 2 - 24 volt rechargeable battery packs
- 1 - 24 volt remote charging unit
- 400 lb. - 39" long by 24" wide

- Stand shown with digital scale
- Includes one medium harness

- 10-year warranty on frame
- 3-year warranty on components



### HARNESSES

A full range of harnesses is available to fit all sizes.

# eZ LIFT

500, 600 and 1000 lb. capacities  
with or without scales

## Premier EZ Lift 500 with Scale

- Reduces workers' compensation costs
- Reduces absenteeism & turnover
- Increases productivity
- Increases patient comfort & safety
- 24-hour Service Department
- 10-year warranty on frame
- 3-year warranty on components

The *EZ Lift* is a battery powered electric patient lift which, in most cases, can be operated by one person. Its primary function is to lift patients from the bed, chair, toilet and floor.

A built-in digital scale displays the patient's weight with the touch of a button.

The sling is designed to be used or removed with a minimum of handling and lifting of the patient and is convenient for use in toileting patients. The sling does not have to be left under most patients.

The conveniently designed removable battery pack makes bringing a lift to a charger obsolete. The EZ Lift comes with two battery packs and a compact remote charging unit for uninterrupted use.

Emergency stop button

Curved boom allows greater clearance for rotating patient

Motor sensor automatically stops downward motion when it encounters resistance

Large digital display of battery charge level and scale readout

Removable and rechargeable battery pack

Easily expandable legs

Protective plastic mast, base, leg covers and caster bumpers

Pneumatic hand control for up and down control

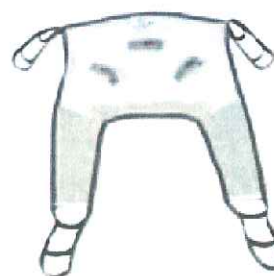
Ergonomically positioned handle grip

Electronic processor regulates battery usage to extend life of battery

Sling storage bag keeps accessories close

### MESH SLING

The EZ Slings are constructed of durable and washable 100% synthetic fabrics. There are three reinforced handles in the back for positioning the patient, and a large opening for toileting and access to the perineal area.



### DELUXE MESH SLING

The Deluxe Mesh Sling is designed specifically for bathing patients. It has very low moisture absorption and a better "hold" on wet skin. The Mesh Sling may also be used for regular patient transfers.



# eZ<sup>®</sup> STAND ACCESSORIES



## SEAT STRAPS

The Seat Strap provides additional support and comfort to patients who have a tendency to quit bearing weight. Available in regular and large sizes.



Control Panel LCD screen and buttons are easy to read and understand



2 Battery Packs and UL Approved Remote Charger come with each unit



## STAND SUPPORT STRAP

The Stand Support Strap gives extra support to the patient. When the EZ Stand is used as a standing aid, the patient's tolerance for standing can be increased and help build strength in the lower extremities.



## CHEST STRAP

The Chest Strap may be used with the Stand Support Strap for patients who have a tendency to lean or fall forward.

## REQUEST FOR BID FORM

Bid Number 0708411071

Bids are due on or before

3:00 P.M., September 5, 2007



Iowa Department of  
Administrative Services

General Services Enterprise

Bids must be submitted in hard-copy  
via U.S. Mail or Courier per Section #33.

Bid Form ... Six (6) Pages

### Instructions:

Purchasing Agent: Jeanette Chupp

- 1.) Review the attached entire bid specification package
- 2.) Complete and return the 6-Page "Request for Bid" Form, and the Mfg. Technical Specifications of the products offered via U.S. Mail or Courier per Section #33.

*\$4,481.<sup>26</sup>*

One (1) each, Electric Patient Lift, .....\$ ~~4,470.14~~\* each

Model No. 798-17005 Electric Premier EZ Lift with Built-In Digital Scale  
or acceptable alternate *per the specifications listed...*

Specify the Lift Offered Below:

Manufacturer Name: EZ Way Inc., Lifting Capacity: 500 lbs.

Model Name/Number: EZ Lift 798-17005, Footprint: 47 L X 24 "W

Mfg. Warranty Period: 10 years on Frame and  
3 years on all Components and 6 months on Batteries

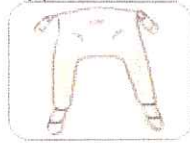
Make any changes to the below which apply to the product offered:

- A. Primary Function: Lifting patients from bed, chair, toilet and floor
- B. Feature: Sling use/removal requires minimal handling by the caregiver
- C. Minimum Manufacture's rated Lifting Capacity: 500 lbs.
- D. Battery Powered
- E. Footprint Dimensions: 47" Long by 24" Wide (passes thorough existing doorways)
- F. Emergency Stop Button
- G. "Curved" Boom for greater clearance when rotating patients
- H. Motor Sensor automatically stops downward motion when resistance is encountered
- I. Large digital display for battery charge level and scale readout
- J. Expandable Legs
- K. Ergonomically positioned handle grip
- L. Electronic Processor which regulates battery usage to extend the battery life
- M. Pneumatic Hand Controls for up and down controls shall be submersible in water.
- N. Protective plastic Mast
- O. Equipped with Pneumatic hand control for up and down controls
- P. Approved to UL Standards
- Q. Manual leg spreader (for easily expandable legs)
- R. Three (3) inch diameter casters
- S. Manufacture's Warranty: 10 years -Frame, 3-years-Components, 12 months-Battery
- T. Each lift includes the following Accessories:
  - a.) Digital Built-In Scale
  - b.) two (2) each, 24-Volt re-chargeable batteries (totally removable from the lift)
  - c.) one (1) each, 24-Volt remote charging unit (totally removable from the lift)
  - d.) one (1) sling storage bag
  - e.) Protective plastic mast, base, and leg covers
  - f.) Caster Bumpers
  - g.) one (1) each, "Deluxe" **Mesh** Bath Sling (Medium size) with **padded legs** in

\*See Exhibit A  
for Tiered Volume  
Discounts on Lifts  
or Stands.



"Beige" Color Trim which identifies the sling as Medium Size as listed below:  
 Ez Way No. 50901 or alternate. Designed specifically for "bathing" routines.  
 All mesh material with very low moisture absorption and added "hold" on wet  
 skin. Washable 100% synthetic material. Three (3) reinforced handles on the  
 back for positioning the patient, with a large opening for toileting and perineal  
 area access. The "Deluxe" sling includes padded legs for support/comfort.  
 Approx. Dimensions (excluding straps): 37" wide, 26" tall, 23" Leg, 15-17" Strap



One (1) Each ....EZ Stand ..... ~~\$ 4,639.45~~ <sup>\$ 4,651.03</sup> each

Model No. 8992 Electric Premier EZ Stand with Built-In Digital Scale  
 or acceptable alternate *per the attached specifications...*

Specify the EZ Stand Offered Below:

Manufacturer Name: EZ Way Inc. Lifting Capacity: 400 lbs.

Model Name/Number: EZ Stand 8992 Footprint: 41 L X 24 " W

Mfg. Warranty Period: 10 years on Frame,  
3 years on all Components and 6 months on Batteries

Make any changes to the below which apply to the product offered:

- A. Primary Function: facilitating patient toileting and removal/replacement of patient clothing in a manner which eliminates the risk of back injury to caregivers and at the same time smoothly transfers patients in a manner which adds to their comfort/security.
- B. Additional uses: transfers from a wheelchair or bed and can be utilized as a walker.
- C. Minimum Manufacturer's rated Lifting Capacity: 400 lbs.
- D. Battery Powered Electric Patient Lift
- D. Footprint size: 41" Long by 24" Wide (easily passes through existing doorways)
- E. Emergency Stop Button
- F. Fully padded arms
- G. Adjustable padded shin pad
- H. Expandable Legs
- I. Adjustable and removable foot plate
- J. Pneumatic hand control, for up and down control
- K. Ergonomically positioned handle grip
- L. Electronic processor regulates battery usage to extend battery life
- M. Three (3) inch diameter casters
- N. Large digital display for battery charge and scale readout
- O. Motor Sensor automatically stops downward motion when resistance is encountered
- P. Approved to UL Standards
- Q. Manufacture's Warranty: 10 years on frame and 3-years on all components
- R. Each stand includes the following:
  - a.) Protective leg and base covers
  - b.) Harness storage bag
  - c.) one (1) Harness, Medium size, No. 50910
  - d.) one (1), 24-volt remote charging unit (totally removable from the EZ stand
  - e.) two (2), 24-Volt rechargeable batteries (totally removable from the EZ stand)

\*See Exhibit A  
 for Tiered Volume  
 Discounts on Lifts  
 or Stands.

**Regular Mesh Bath Slings with colored trim (without padded legs)**

**EZ Way or acceptable alternate per the attached specifications.....**

**Specify Product Offered Below:**

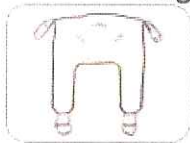
**Manufacturer Name:** EZ Way Inc., **Mfg. Warranty Period:** 6 months

**#50330, Small Size:** Model No. 50330, Trim Color: Gray,  
Weight Capacity: 70 to 100 lbs..... Unit Price: \$ ~~144.17~~ each **\$144.53**

**#50331, Medium Size:** Model No. 50331, Trim Color: Beige,  
Weight Capacity: 90 to 220 lbs..... Unit Price: \$ ~~153.84~~ each **\$154.22**

**#50332, Large Size:** Model No. 50332, Trim Color: Burgundy,  
Weight Capacity: 190 to 320 lbs..... Unit Price: \$ ~~163.52~~ each **\$163.93**

**#50949, X-Large Size:** Model No. 50949, Trim Color: Green,  
Weight Capacity: 280 to 450 lbs..... Unit Price: \$ ~~188.67~~ each **\$189.14**



**Make any changes to the below which apply to the product offered:**

- A. Primary Function: Designed specifically for "bathing" patients.
- B. Constructed of synthetic, white colored "MESH" fabric, which is 100% washable
- C. Fabric has very low moisture absorption and "holds" onto wet skin surfaces.
- D. Handles: three (3) reinforced handles on the back for positioning the patient
- E. Style: Large opening for toileting and perineal area access.
- F. The is "regular" bath sling does NOT include padded legs.
- G. Refer to the "Regular" Mesh Bath Sling (medium size) pictured above.
- H. Approx. Medium Size (Beige Trim) Dimensions (excluding straps):  
37" wide, 26" tall, 23", Leg Strap length: 15 to 17 inches
- I. Each Sling Size will be easily identifiable by different colored "trim":
  - #50330, Small – Grey Trim, 70 to 100 lb. capacity
  - #50331, Medium – Beige Trim, 90-220 lb. capacity
  - #50332, Large – Burgundy, 190 -320 lb. capacity
  - #50949, X-Large–Green Trim, 280 – 450 lb. capacity
- J. Mfg. Warranty Period: 6 Months

**One (1) each, Chest Strap per the attached specifications...\$ ~~70.64~~ each **\$70.82****  
**EZ Way No. 50930 or acceptable alternate.**

**Specify the Product Offered Below:**

**Manufacturer Name:** EZ Way Inc.

**Model Name/Number:** 50930, **Mfg. Warranty Period:** 6 Months

**Make any changes below which apply to the product offered:**



- 1.) Used with the Stand Support Strap for patients who tend to "lean" or "fall forward"
- 2.) Well padded, quick and easy to apply
- 3.) 100% Synthetic Fabric, Washable
- 4.) Mfg. Warranty Period: 6 Months



**Harness for the EZ Stand**

***EZ Way or acceptable alternate per the attached specifications.....***

***Specify Product Offered Below:***

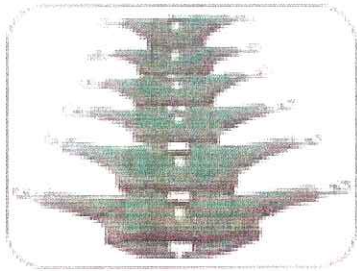
**Manufacturer Name:** EZ Way Inc., **Mfg. Warranty Period:** 6 months

**50945, Small Size:** Model No. 50945, Trim Color: Gray,  
Weight Capacity: 0 to 800 lbs..... Unit Price: \$ ~~250.59~~ each **\$251.<sup>22</sup>**

**50910, Medium Size:** Model No. 50910, Trim Color: Beige,  
Weight Capacity: 0 to 800 lbs..... Unit Price: \$ ~~260.28~~ each **\$260.<sup>28</sup>**

**50925, Large Size:** Model No. 50925, Trim Color: Burgundy,  
Weight Capacity: 0 to 800 lbs..... Unit Price: \$ ~~288.33~~ each **\$289.<sup>05</sup>**

**50970, -X-Large Size:** Model No. 50970, Trim Color: Green,  
Weight Capacity: 0 to 800 lbs..... Unit Price: \$ ~~336.71~~ each **\$337.<sup>55</sup>**



***Make any changes to the below which apply to the product offered:***

- 1.) Well padded, quick and easy to apply
- 2.) Includes one (1) handle on the back to assist the caregiver in positioning
- 3.) 100% Synthetic Materials, Washable
- 4.) Mfg. Warranty Period: 6 Months

**One (1) each, Seat Strap**

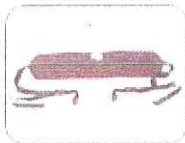
***EZ Way or acceptable alternate per the attached specifications.***

***Specify Product Offered Below:***

**Manufacturer Name:** EZ Way Inc., **Mfg. Warranty Period:** 6 Months.

**50402, Regular Size:** Model No. 50402, Trim Color: N/A,  
Weight Capacity: 0 to 800 lbs..... Unit Price: \$ ~~76.44~~ each **\$76.<sup>63</sup>**

**50992, Large Size:** Model No. 50992, Trim Color: N/A,  
Weight Capacity: 0 to 800 lbs..... Unit Price: \$ ~~95.79~~ each **\$96.<sup>03</sup>**



***Make changes below which apply to the product offered:***

- 1.) Use: Supports patients who quit bearing weight.
- 2.) Well padded, quick and easy to apply
- 3.) Available in 2 sizes: **Regular and Large**
- 4.) 100% Synthetic Fabric, Washable
- 5.) Mfg. Warranty Period: 6 Months

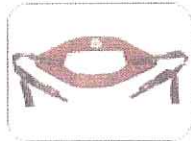
\$ 121.24

One (1) each, Stand Support Strap per the specifications... \$ ~~120.94~~ each  
EZ Way No. 50922, or acceptable alternate.

Specify the Product Offered Below:

Manufacturer Name: EZ Way Inc.

Model Name/Number: 50922, Mfg. Warranty Period: 6 months



Make any changes below which apply to the product offered:

- 1.) Use: A standing aide, it increases the patient's tolerance for standing and helps to build strength in lower extremities.
- 2.) Well padded, quick and easy to apply
- 3.) 100% Synthetic Fabric, Washable, 6-Month Mfg. Warranty

One (1) each, Training DVD per the specifications..... \$ 0 each  
TRAINING DVD provides instruction on the most efficient and safe use of the equipment offered herein in DVD format (for multiple future uses).

One (1) each, On-Site Training per the specifications... \$ 0 each  
In-Service / TRAINING of State Staff on the most efficient and safe use of the equipment offered herein in-person, in an approximately 2-hour timeframe. Training shall be supplied by a manufacture's professionally trained representative who has previous experience in the training field.

One (1) each, On-Site Equipment Repair Training

per the specifications..... \$ 0 each

TRAINING of "State" Environmental Service Technicians in the most efficient maintenance and repair of the products offered. This shall be on-site training, in an approximately 2-hour timeframe.

One (1) each, On-Site, Equipment Warranty Service/Repair

per the specifications listed..... Minimum Charge. \$ 0 per trip.

The Vendor shall provide manufacture's service and repair of all equipment under warranty "on-site" within ~~48 hours~~ of notification of improper functioning or breakdown. ~~Off-site warranty service shall not be accepted.~~

within 48 to 72 hours per standard protocol.

All equipment and accessories shall be assigned serial numbers by the Vendor to facilitate the recording of tracking and repair of all equipment.  
Check One: X yes, or \_\_\_\_\_ no: the State is responsible for tracking

Customer Service / Warranty Contact for all Products offered:

Name: Linda Snyder, Phone: (800)627-8940

E-Mail Address: sales@ezlifts.com FAX: (712)542-1899

Provided at the time  
of scheduled equipment  
delivery.



The Vendor shall incorporate the cost of all freight charges for delivery of the equipment or repair(s) in the product unit price. Separate invoicing for freight/delivery/surcharges shall not be accepted.

Check one and complete:

☒ **YES** .. All quoted unit pricing is FOB Destination (delivered) and no additional freight/delivery/surcharges shall apply to the resulting contract.

☐ **NO** .. The quoted unit pricing does not include freight/delivery/surcharges and as a result the following Maximum charge(s) shall apply to any shipment of one (1) each of any:

Stand or Lift:

Name of Charge: \_\_\_\_\_ at \$ \_\_\_\_\_ /Product

Name of Charge: \_\_\_\_\_ at \$ \_\_\_\_\_ /Product

Accessory:

Name of Charge: \_\_\_\_\_ at \$ \_\_\_\_\_ /Product

Emergency On-Site Delivery of Lifts or Stands is available within 24-hours of written request: Check one: ☒ Yes, or ☐ No, within \_\_\_\_\_ hours

Regular Delivery is available within 15 days after receipt of order:

Check one and complete:

☒ Yes, or ☐ No, Regular Delivery is \_\_\_\_\_ days after receipt of order

Pricing for the first annual contract period shall be held firm (thru September 14, 2008) : Check one and complete:

☒ Yes

☐ No, pricing is held firm thru \_\_\_\_\_ (specify date).

Complete Vendor Information below:

Authorizing Signature: \_\_\_\_\_

Print Authorizing Signature Name: Jason Bridie

Company Name Typewritten: EZ Way Inc.

Mailing Address: PO Box 89

Phone: (800)627-8940

FAX: (712)542-1899

E-Mail Address: sales@ezlifts.com

Payment Terms for State of Iowa Purchase Order: \_\_\_\_\_ Net 30 days.

Federal Employment Identification Number: 411572064

Pricing shall be extended to other State Facilities located in Iowa: ☒ Yes or ☐ No.

*Revisions effective Dec. 29, 2008*

**Exhibit A****EZ Way Inc.**

(Formerly: Home Hospital Equipment Company)

701 E. Washington St. ■ Clarinda, IA 51632  
(800)627-8940 ■ (712)542-5102 ■ Fax (712)542-1899**Manufacturer and Distributor of  LIFT Products****VA Premier Price List****PREMIER EZ STAND****400 lb.** All Premier Packages include: 1 Medium Harness, 1 Harness Bag, 1 UL Charger & 2 Battery Packs898 **400 lb. EZ Stand** \$3,778.058992 **400 lb. EZ Stand w/scale** \$4,651.03**500 lb.** All Premier Packages include: 1 Medium Harness, 1 Harness Bag, 1 UL Charger & 2 Battery Packs800 **500 lb. EZ Stand** \$4,360.048993 **500 lb. EZ Stand w/scale** \$5,233.01**800 lb.** All Premier Packages include: 1 XL Harness, 1 Harness Bag, 1 UL Charger & 2 Battery Packs802 **800 lb. EZ Stand** \$7,663.718002 **800 lb. EZ Stand w/scale** \$9,214.76

\*\*See Back for Complete List of EZ Accessories.

**PREMIER EZ LIFT****500 lb.** All Premier Packages include: 1 Medium Deluxe Sling, 1 Sling Bag, 1 UL Charger & 2 Battery Packs798-17001 **500 lb. EZ Lift** \$3,584.06798-17005 **500 lb. EZ Lift w/scale** \$4,481.26**600 lb.** All Premier Packages include: 1 Medium Deluxe Sling, 1 Sling Bag, 1 UL Charger & 2 Battery Packs598-17001 **600 lb. EZ Lift** \$3,875.05598-17005 **600 lb. EZ Lift w/scale** \$4,772.25**1,000 lb.** All Premier Packages include: 1 XL Sling, 1 Sling Bag, 1 UL Charger & 2 Battery PacksL1000PN3 **1000 lb. EZ Lift** \$9,651.26L1000PS3 **1000 lb. EZ Lift w/scale** \$10,548.42

\*\*See Back for Complete List of EZ Accessories.

**EZ OUT**OUT500 **500 lb. EZ Out** \$ 11,400.00**EZ REPOSITIONER**12713 **EZ Repositioner** \$ 577.13 per unit  
Order 5 or more \$ 559.67 per unit**EZ SAFETY PROGRAM****EZ Safety Program** \$ 295.00 per unit  
Order 2 or more \$ 280.00 per unit*Available only in the following states: MN, WI, IA, NE, ND, SD.*

Prices are subject to change



# Exhibit A

## VA PRICE LIST

### EZ STAND HARNESSES AND ACCESSORIES

#### Harnesses

50945	Small Harness	\$251.22
50910	Medium Harness	\$260.28
50925	Large Harness	\$289.05
50970	XL Harness	\$337.55
50983	XXL Harness	\$377.32
50989	KXXL Harness	\$386.05
50406	Medium Harness w/leg straps	\$338.52
50917	Harness Bag	\$ 86.33

#### Accessories

12571	Stand Walker Handles	\$145.50 pr.
50922	Stand Support Strap	\$121.24
50930	Chest Strap	\$ 70.82
50402	Seat Strap	\$ 76.63
50992	Large Seat Strap	\$ 96.03
50916	Medium Fleece Cover	\$ 66.94
50924	Large Fleece Cover	\$ 76.63
50928	Harness Extension Straps	\$ 94.08 ea.

### EZ LIFT SLINGS AND ACCESSORIES

#### Slings

50300	Small Regular	\$127.07
50301	Medium Regular	\$133.85
50302	Large Regular	\$146.47
50303	XL Regular	\$171.69

50310	Small Deluxe (padded legs)	\$144.53
50311	Medium Deluxe	\$154.22
50312	Large Deluxe	\$173.62
50313	XL Deluxe	\$222.12
50315	XXL Deluxe	\$260.93

50320	Small Deluxe w/Head Support	\$202.73
50321	Medium Deluxe w/Head Support	\$222.12
50322	Large Deluxe w/Head Support	\$231.83
50323	XL Deluxe w/Head Support	\$280.33
50324	XXL Deluxe w/Head Support	\$299.72
50325	KXXL Deluxe w/Head Support	\$377.32

50330	Small Mesh	\$144.53
50331	Medium Mesh	\$154.22
50332	Large Mesh	\$173.62
50949	XL Mesh	\$189.14

50340	Small Mesh w/Head Support	\$202.73
50341	Medium Mesh w/Head Support	\$212.43
50342	Large Mesh w/Head Support	\$222.12

#### Accessories

11821	Stretcher Attachment Kit	\$1,353.11
12680	Scale (sold separately)	\$1,183.37

50352	Hip Sling	\$258.99
50353	Mesh Hip Sling	\$258.99

50370	Small Regular w/Head Support	\$193.02
50371	Med. Regular w/Head Support	\$202.73
50372	Large Regular w/Head Support	\$212.43

50379	Small Multi-Purpose Sling	\$173.62
50380	Medium Multi-Purpose Sling	\$183.32
50381	Large Multi-Purpose Sling	\$193.02
50382	XL Multi-Purpose Sling	\$212.43

50391	Medium Mesh Multi-Purpose	\$212.43
50392	Large Mesh Multi-Purpose	\$222.12

50577	Sm. Mesh Del. w/Head Support	\$212.43
50578	Md. Mesh Del. w/Head Support	\$218.24
50579	Lg. Mesh Del. w/Head Support	\$251.22

50900	Small Mesh Deluxe	\$144.53
50901	Medium Mesh Deluxe	\$173.62
50902	Large Mesh Deluxe	\$183.32
50903	XL Mesh Deluxe	\$212.43

50909	Hygiene Sling	\$290.02
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50917	Sling Bag	\$86.33
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### EZ OUT SLINGS

500161	EZ Out Sling Large	\$565.25
500202	EZOut Sling X-Large	\$617.50

### 5" CASTER UPGRADES

No PN	At Initial Purchase	\$58.19
11927	After Initial Purchase	\$218.24

### EZ REPOSITIONER ACCESSORIES

#### Accessories

50354	Top Sheet	\$60.14
12773	Crank Assembly	\$38.80
50356	Bottom Sheet	\$57.22

Prices are subject to change

Form #2-113  
9/25/08



## EZ Way Inc.

www.ezlifts.com

P.O. Box 89 ■ Clarinda, IA 51632  
(800)627-8940 ■ (712)542-5102 ■ Fax (712)542-1899

Manufacturer and Distributor of **e(z)LIFT** Products



Exhibit B

### EZ LIMITED WARRANTY

#### PREMIER LIFTS AND STANDS

<u>FRAME</u>	<u>COMPONENTS</u>	<u>BATTERIES</u>	<u>SLINGS / HARNESSES</u>
10 YEARS	36 MONTHS	12 MONTHS	6 MONTHS

EZ Products are manufactured with the highest quality components. EZ Way Inc. warrants that all new equipment, with normal use and service, will be free from defects in material and workmanship for a period of (see above) from the date of purchase by the original purchaser. Normal wear and tear, injury by natural forces, user neglect and purposeful destruction are not covered by this warranty.

Warranty service must be performed by the manufacturer at 701 E. Washington St., Clarinda, Iowa., or by an authorized repair center at their location. On occasion, EZ Way Inc. may authorize in-house repairs, but these repairs MUST be pre-approved to avoid invalidation of the warranty. Services covered under warranty include any labor that takes place at EZ Way Inc. Cost of Labor incurred while installing the warranty part at the place of ownership is not covered by this warranty. EZ Way Inc.'s obligation is limited to the replacement of parts that have been returned and are determined by EZ Way Inc. to be defective.

THE PROVISIONS OF THIS WARRANTY CLAUSE ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED, AND OF ALL OTHER OBLIGATIONS OR LIABILITIES ON EZ WAY INC.'S PART AND IT NEITHER ASSUMES OR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR EZ WAY INC. ANY OTHER LIABILITIES IN CONNECTION WITH THE SALE OF SAID ARTICLE. IN NO EVENT SHALL EZ WAY INC. BE LIABLE FOR ANY SUBSEQUENTIAL OR SPECIAL DAMAGES. ANY MISUSE, IMPROPER INSTALLATION OR TAMPERING SHALL VOID THIS WARRANTY.

Your warranty was registered automatically by EZ Way Inc. at time of purchase.



**Exhibit B**

EZ Way, Inc.  
701 E. Washington St.  
P.O. Box 89 • Clarinda, IA 51632  
800-627-8940 • Fax 712-542-1899  
www.ezlifts.com

**EZ LIMITED WARRANTY****EZ Out**

<u>FRAME</u>	<u>COMPONENTS</u>	<u>BATTERIES</u>	<u>SLINGS / HARNESSES</u>
5 YEARS	12 MONTHS	3 MONTHS	6 MONTHS

EZ Products are manufactured with the highest quality components. EZ Way, Inc. warrants that all new equipment, with normal use and service, will be free from defects in material and workmanship for a period of (see above) from the date of purchase by the original purchaser. Normal wear and tear, injury by natural forces, user neglect and purposeful destruction are not covered by this warranty.

Warranty service must be performed by the manufacturer at 701 E. Washington St., Clarinda, Iowa, or by an authorized repair center at their location. On occasion, EZ Way Inc. may authorize in-house repairs, but these repairs MUST be pre-approved to avoid invalidation of the warranty. Services covered under warranty include any labor that takes place at EZ Way Inc. Cost of Labor incurred while installing the warranty part at the place of ownership is not covered by this warranty. EZ Way, Inc.'s obligation is limited to the replacement of parts that have been returned and are determined by EZ Way, Inc. to be defective.

THE PROVISIONS OF THIS WARRANTY CLAUSE ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED, AND OF ALL OTHER OBLIGATIONS OR LIABILITIES ON EZ WAY, INC.'S PART AND IT NEITHER ASSUMES OR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR EZ WAY INC. ANY OTHER LIABILITIES IN CONNECTION WITH THE SALE OF SAID ARTICLE. IN NO EVENT SHALL EZ WAY, INC. BE LIABLE FOR ANY SUBSEQUENTIAL OR SPECIAL DAMAGES. ANY MISUSE, IMPROPER INSTALLATION OR TAMPERING SHALL VOID THIS WARRANTY.

Your warranty was registered automatically by EZ Way, Inc. at time of purchase.

**Exhibit B**

EZ Way, Inc.  
701 E. Washington St.  
P.O. Box 89 - Clarinda, IA 51632  
800-627-8940 - Fax 712-542-1899  
[www.ezlifts.com](http://www.ezlifts.com)

**EZ WAY CEILING LIFT LIMITED WARRANTY**

Warranties are limited to manufacturer's defects and exclude the effects of normal wear and tear, unintended use, operator abuse, concussive impacts and external factors including sustained exposure to heat lamps or radiant heat and exposure to liquids, vapors, chlorine and other corrosive substances. EZ Way, Inc.'s liability under the warranties is limited to replacing defective parts and does not extend to consequential repairs or modifications to the equipment.

**Drive train and gearbox**

The drive train and gearbox have a 3-year warranty.

**Batteries**

Batteries have a warranty of 90 days

**All other components**

All other components, including hand controls, circuitry, wiring, switches, plugs, covers, trolleys, and straps have a one-year warranty.

EZ Way, Inc.  
701 E. Washington St.  
Clarinda, IA 51632  
Email: [sales@ezlifts.com](mailto:sales@ezlifts.com)





## EZ Way Inc.

www.ezlifts.com

P.O. Box 89 ■ Clarinda, IA 51632  
(800)627-8940 ■ (712)542-5102 ■ Fax (712)542-1899

Manufacturer and Distributor of *ez* LIFT Products

Exhibit C



### EZ LIFT PREMIER

Features and Specifications - 500# and 600# Capacity

#### Modular Design:

- All major components are easily replaced

#### Frame:

- Compact design; 47" long x 53" tall x 24" wide for 500# and 26" for 600#
- All steel construction
- Ergonomically positioned handle bar
- Ergonomically positioned battery pack receiver
- Three position leg spreader (hand operated) maximum open inside casters 37½"
- Low profile leg height (4 ¾" for 3" casters, 6 7/8" for 5" casters and 3 ½" for 2" front casters)
- Curved boom for maximum head clearance
- Large self-lubricating pivot bushings
- Baked epoxy powder coated paint
- Finite element stress analysis tested by independent engineering firm
- Grade 5 or 8 fasteners, self-locking or loc-tited
- Weight with battery pack - 123 pounds
- Lift range 42.5" total travel

#### Covers and Bumpers:

- Rubber bumpers on front casters (3" only)
- Replaceable ABS plastic leg covers
- Replaceable ABS plastic base cover
- Replaceable ABS plastic bed guard
- ABS plastic scale cover
- Rubber boom end cap
- Rubber spreader bar cone
- Rubber caps on spreader bar and sling hangers
- Rubber caps on thumb switches

#### Casters:

- Front; double steel ball bearing with swivel head 3" dia. wheels
- Rear; steel ball bearing with locking swivel head and wheel 3" dia. wheel

#### Hand Control:

- Impact resistant
- Built in magnet
- Pneumatic (no electrical parts)

#### Motor Actuator:

- Acme screw design
- Very low current draw
- Built in safety switch for down stroke if boom contacts an obstruction motor stops
- Automatically stops at top and bottom of stroke
- CE certified
- Manual lowering capability if there is a power failure

Exhibit C

**Battery Pack: (2 per Lift)**

- ABS plastic housing with handle
- 2 - 12 volt batteries/5.6 Amp hr = 24 volt output
- Approximately 180 lifts per charge
- Easily removed for charging

**Battery Charger Unit:**

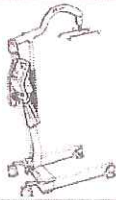
- Independent of Lift
- 110 volt input/24 volt output
- Built in safety fuse
- Approved to UL Standards
- 6 to 8 hour charge

**Electronics:**

- ABS Plastic shroud
- All functions controlled by a microprocessor
- Thumb switches (up and down functions)
- Front panel switches
  - a) Up/down
  - b) Zero, weight, and lb/kg functions
  - c) On (off)
- Large LCD window (13/16" high x 4 5/8" long x 1/2" high character displays)
  - a) Battery voltage level
  - b) Emergency power off
  - c) Displays in pounds or kilograms (if applicable)
  - d) When to change battery (charge or swap)
- Automatically shuts off after 20 minutes of non-use
- When battery level reaches swap mode, the lift can lower the patient one time
- Conveniently located emergency stop switch

**Other Features Include:**

- Free medium deluxe sling
- Free sling bag
- 10 year warranty on frame, 3 year warranty on components
- Video training tape
- Multiple sling options
- Free initial inservice
- Free 90 day re-inservice
- Replaceable spreader hanger bushings
- Optional 5" all around or 2" front only casters
- Scale (optional)
  - a) Automatically zeros scale when lift is turned on
  - b) Weighing accuracy of plus or minus 1%
  - c) Automatically subtracts sling weight (1.5 pounds)
  - d) No extra batteries needed
  - e) Automatically locks in patient's weight (when asterisk \* appears) for 4 minutes (you can override)
  - f) Displays in pounds or kilograms
  - g) Large digital display



## EZ Way Inc.

www.ezlifts.com

P.O. Box 89 ■ Clarinda, IA 51632  
(800)627-8940 ■ (712)542-5102 ■ Fax (712)542-1899

Manufacturer and Distributor of *ez* LIFT Products



Exhibit C

### EZ STAND PREMIER

Features and Specifications – 400# and 500# Capacity

#### Modular Design:

- All major components are easily replaced

#### Frame:

- Compact design; 41" long x 49" tall (for without scale, 52" with scale) x 24" wide for 400# and 26" for 500#
- All steel construction
- Ergonomically positioned handle bar
- Ergonomically positioned battery pack receiver
- Three position leg spreader (hand operated)
- Low profile leg height (4 3/4" for 3" casters, 6 7/8" for 5" casters and 3 1/2" for 2" front casters)
- Large self-lubricating pivot bushings
- Baked epoxy powder coated paint
- Grade 5 or 8 fasteners, self-locking or loc-tited
- Weight with battery pack – 132 pounds (without scale)
- Weight with battery pack – 184 pounds (with scale)

#### Covers and Bumpers:

- Rubber bumpers on front casters
- Replaceable ABS plastic leg covers
- Replaceable ABS plastic base cover
- Replaceable ABS plastic loadcell and flexure plate covers (scale models only)
- Totally padded vinyl covered lifting arms
- Vinyl head pad
- Rubber caps on thumb switches
- Non-skid strips on foot platform
- Rubber covers on hand grips

#### Casters:

- Front; double steel ball bearing with swivel head
- Rear; steel ball bearing with locking swivel head and wheel

#### Hand Control:

- Impact resistant
- Built in magnet
- Pneumatic (no electrical parts)

#### Motor Actuator:

- Acme screw design
- Very low current draw
- Built in safety switch for down stroke
- Automatically stops at top and bottom of stroke
- CE certified
- Manual lowering capability if there is a power failure



**Battery Pack: (2 per Stand)**

- ABS plastic housing with handle
- 2 - 12 volt batteries/5.6 Amp hr = 24 volt output
- Approximately 180 lifts per charge
- Easily removed for charging

**Exhibit C**

**Battery Charger Unit:**

- Independent of Stand
- 110 volt input/24 volt output
- Built in safety fuse
- Approved to UL Standards
- 6 to 8 hour charge

**Electronics:**

- ABS Plastic shroud
- All functions controlled by a microprocessor
- Thumb switches (up and down functions)
- Front panel switches
  - a) Up/down
  - b) On (Off)
  - c) Zero, weight and lb/kg functions (if applicable)
- Large LCD window (13/16" high x 4 5/8" long x 1/2" high character displays)
  - a) Battery voltage level
  - b) Emergency power off
  - c) When to change battery (charge or swap)
  - d) Displays in pounds or kilograms (if applicable)
- Automatically shuts off after 20 minutes of non-use
- When battery level reaches swap mode, the stand can lower the patient one time
- Conveniently located emergency stop switch

**Other Features Include:**

- Free medium harness
- Free sling bag
- 10 year warranty on frame, 3 years on components
- Video training tape
- Multiple accessory options
- Three position removable lightweight foot platform
- Safety tabs for harness
- Free initial inservice
- Free 90 day re-inservice
- Optional 5" all around or 2" front only casters
- Shin Pad
  - a) Two way adjustable (height & depth)
  - b) Safety strap
  - c) One position pivoting
- Scale (optional)
  - a) Weighing accuracy of plus or minus 1%
  - b) Automatically subtracts harness weight (1.5 pounds)
  - c) No extra batteries needed
  - d) Automatically locks in patient's weight (when \* asterisk appears) for 4 minutes (you can override)
  - e) Displays in pounds or kilograms
  - f) Large digital display



**EXHIBIT D****EZ Way Pricing - VA Contract/State of Iowa  
New Products/Additions**

EZ Way Part	Description	1st Tier:	2nd Tier:	3rd Tier:
		\$1-15,000 P.O.	\$15,000.01- \$35,000 P.O.	\$35,000.01+ P.O.
EZ Way Ceiling Lift Products				
F1000P	Electric Ceiling Lift, Power Traverse, incl. Charger and 4 function hand controller. 1000 lb capacity	\$8,169.34	\$8,085.12	\$8,000.90
F650M	Electric Ceiling Lift, Manual Traverse, 650 lb capacity, incl. Charger and 4 function hand controller	\$4,268.00	\$4,224.00	\$4,180.00
F650P	Electric Ceiling Lift, Power Traverse, 650 lb capacity, incl. Charger and 4 function hand controller	\$4,520.20	\$4,473.60	\$4,427.00
P450	Portable Electric Ceiling Lift including battery charger. 450lb capacity	\$3,268.90	\$3,235.20	\$3,201.50
CT1000	Ceiling Track per 10 foot straight - standard height	\$316.22	\$312.96	\$309.70
CT1001	Wallmount 2 post kit	\$864.27	\$855.36	\$846.45
CT1002	Ceiling Track per 10 foot straight - double high	\$603.34	\$597.12	\$590.90
CT1003	Ceiling Track per 16 foot straight - double high	\$1,149.45	\$1,137.60	\$1,125.75
CT1006	90 Degree Curve, 36" radius	\$408.37	\$404.16	\$399.95
CT1007	45 Degree Curve, 36" radius	\$408.37	\$404.16	\$399.95
CT1012	Turntable 16 point with 11 stops, 4 tongues	\$1,937.09	\$1,917.12	\$1,897.15
CT1015	Single hook trolley - 2 axle	\$194.00	\$192.00	\$190.00
CT1016	Single hook trolley - 4 axle- curtain track solution	\$305.55	\$302.40	\$299.25
CT1017	Storage/Transfer cart for T5003	\$356.96	\$353.28	\$349.60
CT1022	Reacher-24"	\$111.55	\$110.40	\$109.25
CT1024	Track End Cap	\$4.85	\$4.80	\$4.75
CT1025	Charging Station with End Stop for fixed motors	\$162.96	\$161.28	\$159.60
CT1026	Track End Stop	\$70.81	\$70.08	\$69.35
CT1027	Track Mounting Bracket - Short	\$30.07	\$29.76	\$29.45
CT1028	Track Mounting Bracket - Long	\$47.53	\$47.04	\$46.55
CT1043	Digital weigh scale for all ceiling lifts	\$1,527.75	\$1,512.00	\$1,496.25
CT1060	Turntable-6 Point	\$2,424.03	\$2,399.04	\$2,374.05
CT1063	Gantry Trolley (set of 2)	\$770.18	\$762.24	\$754.30
CT1064	Sling hanger kit for Portable Motor	\$87.30	\$86.40	\$85.50

\*Ceiling Lift Purchases: For any one facility purchasing \$150,000 or more in ceiling lifts within 1 year, a 1% rebate will be extended.

<b>EZ Out Vehicle Extraction Lift</b>				
OUT500	EZ Out 500lb Capacity Car Extraction Lift	\$11,400.00	\$11,400.00	\$11,400.00
500161	EZ Out Large Sling	\$565.25	\$565.25	\$565.25
500202	EZ Out Xlarge Sling	\$617.50	\$617.50	\$617.50

*Ceiling lift*  
\* Installation & Freight are quoted per job.